

GREENE COUNTY SUMMARY – 2008

	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT
OUTPUT	\$25,372,193	\$1,355,025	\$3,457,226	1.1897	\$30,184,444
LABOR INCOME	\$13,192,558	\$447,787	\$747,557	1.0906	\$14,387,902
EMPLOYMENT	503	20	41	1.1221	564
TOTAL IMPACT OF HEALTH CARE INDUSTRY — LOCAL RETAIL SALES					\$3,073,629
MEDICAID EXPENDITURES					\$27,658,157
NUMBER OF MEDICAID ELIGIBLE					4,823
FEDERAL TRANSFER PAYMENTS					\$116,388,000

- In 2008 it is estimated that Greene County's health care industries produced over \$25 million in direct output revenue and contributed an additional \$5 million (indirect and induced) in health care goods and services for a total dollar output value that can be attributed to health care industries of \$30 million. The Output multiplier (1.1897) shows that for every \$1 in revenue produced by health care industries and additional \$0.18 was generated in the county's economy.
- Health care industries paid in wages and benefits to its employees over \$13 million (direct) and contributed an additional \$1 million (indirect and induced) for a total labor income that can be attributed to health care industries of \$14 million. The Labor Income multiplier (1.0906) shows that for every \$1 paid in wages/benefits paid to health care industry employees produced an additional \$0.09 in other wages/benefits throughout the county.
- In 2008 health care industries employed an estimated 503 (direct) and generated an additional 61 (indirect and induced) full/part time workers for a total work force that can be attributed to health care industries of 564. The Employment multiplier (1.1221) shows that for every 1 worker employed in the health care industry, an additional 0.12 workers are employed in the county's work force.
- In 2008, county total personal income and gross retail sales data show that approximately 21% of personal income generated was spent in local retail stores. Using this retail sales capture ratio of 21% it is estimated that the \$14 million paid to health care and support employees generated over \$3 million in local retail sales. Not all retail sales are taxed by the state or local governments. However, one can assume that much of the \$3 million generated by retail sales would be subject to both state and county taxes – generating additional revenue.

GREENE**2008**

Population	20,677
Area Sq. Miles	265
Persons per square mile	78
Number Employed	9,167
Unemployment Rate	6.7%
# of Industries	111
# of Households	6,835
Per Capita Income	\$22,144
Median Household Income	\$38,530
Total Personal Income	\$457,865,700
Gross County Retail Sales	\$97,812,000
Local Retail Sales Capture Ratio	21.36%
Federal Medical Transfer Payments	\$116,388,000
Number of Medicaid Eligibles	4,823
Medicaid Expenditures	\$27,658,157

HEALTH SECTOR	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT	ESTIMATED RETAIL SALES GENERATED
Pharmacies, Health and Personal Care Stores						
Output	\$1,129,196	\$65,004	\$124,419	1.1678	\$1,318,620	
Labor Income	\$479,561	\$24,701	\$27,639	1.1091	\$531,901	\$113,628
Employment	24	1	1	1.0975	26	
Home Health Care Services						
Output	\$3,351,235	\$128,868	\$446,069	1.1716	\$3,926,173	
Labor Income	\$1,650,155	\$43,364	\$92,792	1.0825	\$1,786,311	\$381,602
Employment	75	2	5	1.1015	82	
Physicians, Dentists, other Health Professionals						
Output	\$7,127,326	\$372,125	\$984,034	1.1903	\$8,483,485	
Labor Income	\$3,656,827	\$124,010	\$207,170	1.0906	\$3,988,008	\$851,942
Employment	58	5	12	1.2926	75	
Ambulatory and Outpatient Health Care Services						
Output	\$3,134,371	\$237,444	\$269,797	1.1618	\$3,641,613	
Labor Income	\$973,821	\$78,890	\$57,682	1.1402	\$1,110,394	\$237,209
Employment	26	4	3	1.2546	33	
Hospitals						
Output	\$0	\$0	\$0	0.0000	\$0	
Labor Income	\$0	\$0	\$0	0.0000	\$0	\$0
Employment	0	0	0	0.0000	0	
Nursing and Residential Care Facilities						
Output	\$10,630,065	\$551,583	\$1,632,906	1.2055	\$12,814,554	
Labor Income	\$6,432,194	\$176,821	\$362,274	1.0838	\$6,971,289	\$1,489,248
Employment	320	8	19	1.0868	348	
TOTAL						
Output	\$25,372,193	\$1,355,025	\$3,457,226	1.1897	\$30,184,444	
Labor Income	\$13,192,558	\$447,787	\$747,557	1.0906	\$14,387,902	\$3,073,629
Employment	503	20	41	1.1221	564	